

February 1, 2016

To Our Valued Business Partners:

Nittobo America Inc. is pleased to announce the consolidation of the marketing and sales functions of its two divisions: International Immunology Corporation (IIC) and Midland BioProducts Corporation (MBC). This consolidation is effective February 1, 2016.

The integration of IIC and MBC will result in a unified and strengthened commercial operation unit under the name of Nittobo America Inc. This new unit shall be dedicated to serving the medical IVD reagent manufacturing industry while preserving the cultures of two successful and highly respected bulk polyclonal antisera and human based calibrators/control sera suppliers.

This consolidation will allow your company to gain efficiencies by providing access to two established brands through an integrated Nittobo America Inc. Marketing & Sales Group.

As a further result of this consolidation, and beginning with product manufactured after April 1, 2016, we will unify our order management system using a single listing of catalog part numbers and product descriptions.

There will be no change in the manufacturing process or manufacturing sites; both sites are ISO Certified (9001:2008), and you will continue to have a choice in receiving high quality products branded from the IIC production facility located in Murrieta, California and/or the MBC production facility located in Boone, Iowa.

Nittobo America Inc. values its business relationship with you, and will continue to emphasize product quality, business integrity, and customer service and satisfaction. We will update you regularly as our integration is implemented. Please do not hesitate to contact our Marketing and Sales Department with any questions or to learn more about this exciting reorganization.

Thank you for your continued support of our company.

Kind Regards,



Tatsuo Sakae  
President and C.O.O.